Residential Product Guide

August 2018

- Rates starting from 2.17%
- NEW! 65% LTV introduced on Pepper48 and Pepper36
- Debt Management Plans accepted - rates now start from 3.48%

Interesting case? We're interested.



Call **03333 701 101** or visit **www.pepper.money** to discover more.

pepper money

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"Pepper Money" is a trading name of Pepper (UK) Limited, a private limited company registered in England and Wales under Company Number 06548489, with its registered office at Harman House, 1 George Street, Uxbridge, London UB8 1QQ. Pepper (UK) Limited is authorised and regulated by the Financial Conduct Authority under Firm Registration Number 484078.

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Highlights of our wide ranging criteria

Debt Management Plan Range

- Available on Pepper 24, 18 and 12
- Must have been active for a minimum of 12 months
- Rates start from 3.48%

No Credit Scoring

- We don't credit score to make decisions
- We don't credit score to determine product selection. What you see is what you get
- Manual underwriting by a team of skilled, mandated decision makers

Capital Raising

- To our maximum LTVs for most legal purposes
- Debt consolidation to maximum LTVs

CCJs & Defaults

- Don't need to be satisfied and no value limit
- Can be registered as recently as 7 months ago
- 2 individual utility, communication or mail order account defaults up to and including £150.00 each ignored (applicable to Pepper 24, 18, 12 and 6 products - excluding DMP)
- Fixed Term Credit Agreements Arrears none in 6 months

Let to Buy

- No additional rules
- All products up to max LTVs
- We'll do the Residential. We'll do the Buy to Let. We'll do both

Interest Only

- Across the entire range
- Max 60% LTV Residential
- Sale of main residence acceptable repayment with no minimum equity requirement and plausible trading down strategy

Self-Employed

- Across the entire range
- Only 1 year's finalised accounts required
- Net profit for Sole Traders
- Salary and dividends for Company Directors
- Additional remuneration add back allowed where applicants own 100% of the company

Day Rate Contractors

- Income assessed based on daily rate whether self-employed, limited company or umbrella company
- Minimum 12 months history and 3 months' bank statements
- Average or current day rate to be minimum of £200 per day

First Time Buyers

- No restrictions on LTV
- 100% cash gifted deposit acceptable with proof of 12 months rental history or household upkeep

Strong Approach to Affordability

- 100% of overtime, shift allowance or bonus paid every week or month
- Flexibility around non-court ordered maintenance and many regular benefits e.g. Working Family Tax Credit, Child Benefit, etc
- 5 year fixed rates calculated at pay rate

Free Legals

- Free standard legals on all remortgages
- Provided by a reputable firm of solicitors

Minimum Income £18k

- Can be the combined income of both applicants
- Must be earned income
- 100% of secondary income accepted



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pepperDMP

Suitable for clients that are in a Debt Management Plan or have satisfied one in the last 12 months

LIBOR = 0.63%
Effective for all new business
from 14 June 2018

		2 Year Fixed				
	LTV	Initial Rate	Comp Fee	Reversion Rates (Libor +)	CCJs/ Defaults	Mortgage/ Secured Arrears
pepper24 DMP	75%	3.48%	£1,295	4.60%	0 in 24 months	0 missed payments in 24 months (max arrears status of 0 in last 6 months)
	80%	3.78%		4.85%		
	85%	4.03%		5.10%		
pepper18 DMP	75%	3.78%	£1,295	4.90%	0 in 18 months (max 3 in 36 months. Only 2 allowed in months 19 to 24)	2 missed payments in 36 months (max arrears status of 0 in last 6 months; 0 missed payments in last 18 months; 1 missed payment in months 19 to 24)
	80%	4.33%		5.15%		
	85%	4.48%		5.40%		
pepper12 DMP	75%	4.23%	£1,295	5.05%	0 in 12 months (max 3 in 24 months. Only 2 allowed in months 13 to 18)	2 missed payments in 24 months (max arrears status of 0 in last 6 months; 0 missed payments in last 12 months; 1 missed payment in months 13 to 18)
	80%	4.73%		5.30%		
		ERC: 3%, 2% **Application fee** = £135				

Key Criteria

Credit Criteria

Bankruptcy/IVA: Discharged > 6 years ago

Repossessions: None in last 6 years

Debt Management Plan: Accepted for active or satisfied in the last 12 months.

Must have been in the DMP for at least 12 months and able to provide proof of satisfactory payments from DMP provider.

For remortgages, capital raising can be considered to clear the DMP

No more than 1 active DMP per application

Applicant

Age: Minimum 21 years; Maximum 75 years (at end of term)

Min Income: £18,000 per application (no foreign currency income. 100% of secondary income accepted)

Max Applicants: 2

Employed: Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months

Self-Employed: Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts

Loan Size

Min: £25,001

Max: £750,000 up to 85% LTV; £1m up to 75% LTV

Repayment

Capital & interest. Interest only to 60% LTV, supported by an acceptable repayment strategy

Property Value

Min: £70,000

Term

Min: 5 years

Max: 35 years

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pepper48

Suitable for clients that haven't had a CCJ or Default in the last 48 months

LIBOR = 0.63%
Effective for all new business
from 14 June 2018

	2 Year Fixed		30 Month Fixed		5 Year Fixed		
LTV	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Reversion Rates** (Libor +)
65%	2.17%	£945			2.97%	£945	4.45%
70%	2.27%		2.49%	£945	3.13%		4.45%
75%	2.37%		2.58%		3.15%		4.60%
80%	2.67%		2.79%		3.43%		4.85%
85%	3.28%		3.38%		3.75%		5.10%
	ERC: 3%, 2%		**ERC:** 3%, 2%		**ERC:** 4%,4%,3%,3%,2%		
	Application fee = £135						

Key Criteria

Credit Criteria

CCJs/Defaults:	0 in 48 months
Mortgage/Secured Arrears:	0 missed payments in 48 months (max arrears status of 0 in last 6 months)
Bankruptcy/IVA:	Discharged > 6 years ago
Repossessions:	None in last 6 years
Debt Management Plan:	Considered if satisfied over 12 months ago

Applicant

Age:	Minimum 21 years; Maximum 75 years (at end of term)
Min Income:	£18,000 per application (no foreign currency income. 100% of secondary income accepted)
Max Applicants:	2
Employed:	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months
Self-Employed:	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts

Loan Size

Min:	£25,001
Max:	£750,000 up to 85% LTV; £1m up to 75% LTV

Repayment

Capital & interest. Interest only to 60% LTV, supported by an acceptable repayment strategy

Property Value

Min:	£70,000

Term

Min:	5 years
Max:	35 years

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pepper36

Suitable for clients that haven't had a CCJ or Default in the last 36 months

LIBOR = 0.63%
Effective for all new business
from 14 June 2018

	2 Year Fixed		30 Month Fixed		5 Year Fixed		
LTV	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Reversion Rates** (Libor +)
65%	2.23%	£945			3.07%	£945	4.45%
70%	2.47%		2.57%	£945	3.17%		4.45%
75%	2.77%		2.87%		3.17%		4.60%
80%	2.97%		3.07%		3.47%		4.85%
85%	3.38%		3.48%		3.78%		5.10%
	ERC: 3%, 2%		**ERC:** 3%, 2%		**ERC:** 4%,4%,3%,3%,2%		
	Application fee = £135						

Key Criteria

Credit Criteria

CCJs/Defaults:	0 in 36 months
Mortgage/Secured Arrears:	0 missed payments in 36 months (max arrears status of 0 in last 6 months)
Bankruptcy/IVA:	Discharged > 6 years ago
Repossessions:	None in last 6 years
Debt Management Plan:	Considered if satisfied over 12 months ago

Applicant

Age:	Minimum 21 years; Maximum 75 years (at end of term)
Min Income:	£18,000 per application (no foreign currency income. 100% of secondary income accepted)
Max Applicants:	2
Employed:	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months
Self-Employed:	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts

Loan Size

Min:	£25,001
Max:	£750,000 up to 85% LTV; £1m up to 75% LTV

Repayment

Capital & interest. Interest only to 60% LTV, supported by an acceptable repayment strategy

Property Value

Min:	£70,000

Term

Min:	5 years
Max:	35 years

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pepper24

Suitable for clients that haven't had a CCJ or Default in the last 24 months

LIBOR = 0.63%
Effective for all new business
from 14 June 2018

	2 Year Fixed		30 Month Fixed		5 Year Fixed		
LTV	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Reversion Rates** (Libor +)
70%	3.33%	£945	3.43%	£995	3.97%	£995	4.45%
75%	3.43%		3.53%		4.07%		4.60%
80%	3.68%		3.78%		4.28%		4.85%
85%	3.93%		4.03%		4.58%		5.10%
	ERC: 3%, 2%		**ERC:** 3%, 2%		**ERC:** 4%,4%,3%,3%,2%		
	Application fee = £135						

Key Criteria

Credit Criteria

CCJs/Defaults:	0 in 24 months
Mortgage/Secured Arrears:	0 missed payments in 24 months (max arrears status of 0 in last 6 months)
Unsecured Arrears:	2 individual utility, communication or mail order account defaults up to and including £150.00 each ignored
Bankruptcy/IVA:	Discharged > 6 years ago
Repossessions:	None in last 6 years
Debt Management Plan:	Considered if satisfied over 12 months ago

Applicant

Age:	Minimum 21 years; Maximum 75 years (at end of term)
Min Income:	£18,000 per application (no foreign currency income. 100% of secondary income accepted)
Max Applicants:	2
Employed:	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months
Self-Employed:	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts

Loan Size

Min:	£25,001
Max:	£750,000 up to 85% LTV; £1m up to 75% LTV

Repayment

Capital & interest. Interest only to 60% LTV, supported by an acceptable repayment strategy

Property Value

Min:	£70,000

Term

Min:	5 years
Max:	35 years

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pepper18

Suitable for clients that haven't had a CCJ or Default in the last 18 months

LIBOR = 0.63%
Effective for all new business
from 14 June 2018

	2 Year Fixed		30 Month Fixed		5 Year Fixed		
LTV	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Reversion Rates** (Libor +)
70%	3.43%	£1,095	3.53%	£1,195	4.13%	£1,195	4.75%
75%	3.73%		3.73%		4.33%		4.90%
80%	4.28%		4.28%		4.58%		5.15%
85%	4.43%		4.43%		4.88%		5.40%
	ERC: 3%, 2%		**ERC:** 3%, 2%		**ERC:** 3%,2%,1%,0.5%,0.5%		
	Application fee = £135						

Key Criteria

Credit Criteria

CCJs/Defaults:	0 in 18 months (max 3 in 36 months; max 2 allowed in months 19 to 24)
Mortgage/Secured Arrears:	2 missed payments in 36 months (max arrears status of 0 in last 6 months; 0 missed payments in last 18 months; 1 missed payment in months 19 to 24)
Unsecured Arrears:	2 individual utility, communication or mail order account defaults up to and including £150.00 each ignored
Bankruptcy/IVA:	Discharged > 6 years ago
Repossessions:	None in last 6 years
Debt Management Plan:	Considered if satisfied over 12 months ago

Applicant

Age:	Minimum 21 years; Maximum 75 years (at end of term)
Min Income:	£18,000 per application (no foreign currency income. 100% of secondary income accepted)
Max Applicants:	2
Employed:	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months
Self-Employed:	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts

Loan Size

Min: £25,001
Max: £750,000 up to 85% LTV; £1m up to 75% LTV

Repayment

Capital & interest. Interest only to 60% LTV, supported by an acceptable repayment strategy

Property Value

Min: £70,000

Term

Min: 5 years
Max: 35 years

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pepper12

Suitable for clients that haven't had a CCJ or Default in the last 12 months

LIBOR = 0.63%
Effective for all new business
from 14 June 2018

	2 Year Fixed		30 Month Fixed		5 Year Fixed		
LTV	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Reversion Rates** (Libor +)
70%	3.78%	£1,095	3.78%	£1,195	4.17%	£1,195	5.05%
75%	4.18%		4.18%		4.47%		5.30%
80%	4.68%		4.68%		4.63%		5.55%
	ERC: 3%, 2%		**ERC:** 3%, 2%		**ERC:** 3%,2%,1%,0.5%,0.5%		
	Application fee = £135						

Key Criteria

Credit Criteria

CCJs/Defaults:	0 in 12 months (max 3 in 24 months; max 2 allowed in months 13 to 18)
Mortgage/Secured Arrears:	2 missed payments in 24 months (max arrears status of 0 in last 6 months; 0 missed payments in last 12 months; 1 missed payment in months 13 to 18)
Unsecured Arrears:	2 individual utility, communication or mail order account defaults up to and including £150.00 each ignored
Bankruptcy/IVA:	Discharged > 6 years ago
Repossessions:	None in last 6 years
Debt Management Plan:	Considered if satisfied over 12 months ago

Applicant

Age:	Minimum 21 years; Maximum 75 years (at end of term)
Min Income:	£18,000 per application (no foreign currency income. 100% of secondary income accepted)
Max Applicants:	2
Employed:	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months
Self-Employed:	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts

Loan Size

Min:	£25,001
Max:	£750,000 up to 85% LTV; £1m up to 75% LTV

Repayment

Capital & interest. Interest only to 60% LTV, supported by an acceptable repayment strategy

Property Value

Min:	£70,000

Term

Min:	5 years
Max:	35 years

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pepper6

Suitable for clients that haven't had a CCJ or Default in the last 6 months

LIBOR = 0.63%
Effective for all new business
from 14 June 2018

	2 Year Fixed		30 Month Fixed		5 Year Fixed		
LTV	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Initial Rate**	**Comp Fee**	**Reversion Rates** (Libor +)
70%	4.48%	£1,095	4.48%	£1,195	4.48%	£1,195	5.05%
75%	4.78%		4.78%		4.78%		5.30%
	ERC: 3%, 2%		**ERC:** 3%, 2%		**ERC:** 3%,2%,1%,0.5%,0.5%		
	Application fee = £135						

Key Criteria

Credit Criteria

CCJs/Defaults:	0 in 6 months (max 4 in 24 months; max 2 allowed in months 7 to 12 or 3 in months 13 to 18)
Mortgage/Secured Arrears:	3 missed payments in 24 months (max arrears status of 0 in last 6 months; 0 missed payments in last 12 months; 2 missed payments in months 13 to 18)
Unsecured Arrears:	2 individual utility, communication or mail order account defaults up to and including £150.00 each ignored
Bankruptcy/IVA:	Discharged > 6 years ago
Repossessions:	None in last 6 years
Debt Management Plan:	Considered if satisfied over 12 months ago

Applicant

Age:	Minimum 21 years; Maximum 75 years (at end of term)
Min Income:	£18,000 per application (no foreign currency income. 100% of secondary income accepted)
Max Applicants:	2
Employed:	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months
Self-Employed:	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts

Loan Size

Min:	£25,001
Max:	£1m up to 75% LTV

Repayment

Capital & interest. Interest only to 60% LTV, supported by an acceptable repayment strategy

Property Value

Min:	£70,000

Term

Min:	5 years
Max:	35 years

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